Bactiguard®

INTERIM REPORT FIRST QUARTER 2024

Strategic transformation concluded and new leadership in place

First quarter 2024 (January – March)

- Total revenue amounted to SEK 58.8 (61.2) million, a decrease of SEK 2.4 million, corresponding to 3.9%.
- Net sales amounted to SEK 53.9 (55.6) million, a decrease of SEK 1.7 million, corresponding to 3.1%. Adjusted for currency effects of SEK 0.2 million, net sales decreased by 3.5%.
- Operating loss amounted to SEK 12.9 (18.7) million.
- EBITDA amounted to SEK -1.5 (-6.6) million.
- Net loss for the period amounted to SEK 9.9 (22.1) million.
- Loss per share, before and after dilution¹, amounted to SEK 0.28 (0.63).
- Cash flow from operating activities amounted to SEK -19.1 (-7.7) million, corresponding to SEK -0.54 (-0.22) per share.

Key figures	Jan-	Jan-Mar		RTM
	2024	2023	2023	2023/24
Total revenue ¹ ,MSEK	58.8	61.2	223.2	220.8
Operating profit/loss ¹ ,MSEK	-12.9	-18.7	-131.9	-126.1
EBITDA²,MSEK	-1.5	-6.6	-76.1	-71.0
EBITDA margin ² ,%	-2.6	-10.8	-34.1	-32.1
Net profit/loss for the period ¹ ,MSEK	-9.9	-22.1	-138.4	-126.2
Earnings per share ¹ ,SEK	-0.28	-0.63	-3.95	-3.60
Cash flow from operating activities ¹ ,MSEK	-19.1	-7.7	-52.3	-63.7
Cash flow from operating activities, per share ² ,SEK	-0.54	-0.22	-1.49	-1.82
Equity ratio ² ,%	51.3	60.2	53.3	51.3
Net debt ² ,MSEK	145.7	55.4	109.9	145.7

¹ Defined according to IFRS.

² Alternative performance measure. For definition and reconciliation, see pages 14-15.

CEO statement

Strategic transformation concluded and new leadership in place

Total revenue for Q1 2024 amounted to SEK 58.8 million (Q1 2023: SEK 61.2 million) and the EBITDA to SEK -1.5 million (Q1 2023: SEK -6.6 million), both in line with expectations following the strategic transformation activities. Costs for Q1 2024 are in control with a total OPEX of SEK -48.8 million (Q1 2023: SEK -53.6 million).

The journey continues with the new Bactiguard

The activities related to one of the biggest strategic shifts in Bactiguard's history, announced in Q3 2023, were concluded in Q1. We are well underway evolving into a knowledge and specialist organization, and now focus on license partnerships and our Wound Management business. It is an honor to be entrusted with leading the new Bactiguard and continue our journey towards our vision of becoming the global standard of care to prevent medical device related infections. I am grateful for the support from our strong Board of Directors and pending the outcome of the Annual General Meeting in May, I look forward to working together with Thomas von Koch as Chairman and Christian Kinch as a Senior Advisor to Bactiguard.

Financial results in line with expectations

The Q1 financial results are in line with our expectations following the strategic shift. We are on track to deliver cost savings from the transformation exceeding SEK 25 million on a yearly basis. Total cash flow for the period amounted to SEK -31.6 million, which relates primarily to increases in accounts receivable of SEK 16.0 million and investments of SEK 6.2 million. Accounts receivable as of the end of Q1 are attributable to invoiced and not overdue amounts with our long-standing partners. Investments relate to the new production and lab facilities in Markaryd, the move of the head office to Stockholm, and digital systems.

During Q1, we continued to strengthen our ties with Beckton Dickinson & Company (BD). The transition process is ongoing related to the agreement announced in December 2023 for additional markets for Bactiguard coated Foleys. During 2024, market demand for Bactiguard coated Foleys may be met by either BD or Bactiguard. Bactiguard obtained MDR approval for the coated silicone urinary catheter in Q1, which is an important milestone as this will support BD's go-to-market strategy in Europe. Revenues from the BD partnership were stable at SEK 28.0 million for Q1 (Q1 2023: SEK 36.3 million) and we remain confident about its potential.

The collaboration with Zimmer Biomet is making progress and revenues for Q1 amounted to SEK 3.2 million (Q1 2023: SEK 1.8 million). Following the launch in 2023 of the trauma nail ZNN Bactiguard across the European markets, the demand continues to increase, however uptake is at a slower pace than originally expected. Zimmer Biomet has informed us that there is a strong interest among clinicians and the need for infection prevention is clearly getting attention. In addition, ZNN Bactiguard is expected to be launched in Japan late Q2.

In our efforts to provide better financial transparency on progress in partnerships with our infection prevention technology, as of Q1 2024 we will divide revenues into license partnerships, exclusivity partnerships and application development partnerships. In addition, we will report Wound Management and the BIP portfolio separately. For BIP, revenues in Q1 were positively impacted by the phase-out sales and amounted to SEK 6.0 million (Q1 2023: SEK 5.1 million). For the Wound Management business, revenues for Q1 came in at SEK 12.7 million (Q1 2023: SEK 11.2 million).

Outlook – 2024 characterized by transition

While the strategic transformation has been concluded, 2024 will be characterized by transition and still be influenced by the Foley market transfer to BD and other out-licensing activities. Our dialogue with various parties to license out Bactiguard's central venous catheters and endotracheal tubes continues but, as previously stated, we expect this to have limited impact in 2024. In the dental area, conversations are ongoing with leading dental organizations and interest remains strong thanks to the clinical evidence supporting the efficacy of our technology.

With the license-focused strategy, both revenues and margins are expected to increase as we expand our infection technology through partnerships. I am fully aware of the challenges Bactiguard has had in the past. Our top priority ahead is to truly seize the USD 80 billion opportunity presented within the strategic therapeutic areas we have defined as key for our infection prevention technology. We are set to scale up in a cost-effective manner and create profitable and sustainable growth for the new Bactiguard.

Christine Lind, CEO

Business model

Bactiguard is a global MedTech company developing safe and biocompatible technology to prevent medical device related infections. The company's unique technology is based on an ultra-thin noble metal coating that prevents bacterial adhesion and biofilm formation on medical devices.

Bactiguard's infection prevention solutions decrease patient suffering, save lives, and unburden healthcare resources while also fighting against antimicrobial resistance, one of the most serious threats to global health and modern medicine.

Bactiguard operates through license partnerships with leading global MedTech companies that apply the technology to their medical devices and sell them under their own brand or co-branded with Bactiguard. The company also has a portfolio of wound management products.

Three partnership phases

Bactiguard's revenues have two main components: firstly, charging license partners for the right to use our coating technology on their medical devices within a specific application and geographical area, and secondly, royalties; a variable remuneration once the license partners' products reach the market. Bactiguard's business model is scalable and has a high-margin potential. The revenues are generated across three phases of partnerships: application development partners, exclusivity partners and license partners.

An **application development partner** participates in a development project where we test the coating technology to different medical devices, surfaces, and materials. Bactiguard's coating development team works in close collaboration with the partner. Some application development projects will not materialize and this is a natural part of our business.

An **exclusivity partner** gets an exclusive right to apply our coating technology to a certain medical device but has no products in the market yet, for instance due to pending regulatory approvals. Zimmer Biomet (their broader orthopedics portfolio) is an example of an exclusivity partner.

A **license partner** has the right to market and sell medical devices with Bactiguard's coating technology, in a certain region or globally. Most of our revenues are generated through partnerships at this phase. BD and Zimmer Biomet (their trauma implant ZNN Bactiguard) are examples of license partners.

Not all partnerships will follow all three phases. An agreement with a partner can generate revenues from different phases and streams simultaneously.

Partnerships	Application area	Market*
Becton Dickinson & Company (BD)	Urinary catheters (Foley)	Global excl. China
Zimmer Biomet	Trauma implants	Global excl. Southeast Asia, China, India, and South Korea
Zimmer Biomet	Orthopedic implants	Global excl. Southeast Asia, China, India, and South Korea.
Well Lead Medical	Urinary catheters	China

*Black: With approved products on these markets, Green = rights.

Development in the first quarter

Revenue

	Jan-I	Mar	Full year	RTM
MSEK	2024	2023	2023	2023/24
Total license revenue	35.1	39.4	117.2	113.0
License partners	32.4	37.7	104.3	99.1
Exclusivity partners	2.6	-	9.7	12.3
Application development partners	0.1	1.7	3.2	1.6
Wound Management portfolio	12.7	11.2	53.8	55.4
BIP portfolio	6.0	5.1	30.5	31.5
Net sales	53.9	55.6	201.5	199.8
Other operating revenues	4.9	5.5	21.6	21.0
Total revenue	58.8	61.2	223.2	220.8

Total revenue for the first quarter amounted to SEK 58.8 (61.2) million, a decrease of SEK 2.4 million, corresponding to 3.9 percent. Adjusted for currency effects of SEK 3.0 million, revenue decreased by 8.8 percent.

Net sales amounted to SEK 53.9 (55.6) million, a decrease of SEK 1.7 million, corresponding to 3.1 percent. Adjusted for currency effects of SEK 0.2 million, net sales decreased by 3.5 percent.

Total license revenue amounted to SEK 35.1 (39.4) million, a decrease of SEK 4.2 million, corresponding to 10.8 percent. Adjusted for currency effects of SEK 0.2 million, license revenues decreased by 11.2 percent. Revenues from Becton Dickinson & Company (BD) amounted to SEK 28.0 (36.3) million, a decrease of SEK 8.2 million, corresponding to 22.7 percent. Adjusted for currency effects of SEK 0.2 million, revenues from BD decreased by 23.1 percent. Revenues from Education amounted to SEK 3.2 (1.8) million, an increase of SEK 1.4 million.

Revenues from license partners amounted to SEK 32.4 (37.7) million, a decrease of SEK 5.3 million, corresponding to 13.9 percent. Adjusted for currency effects of SEK 0.2 million, revenues from license partners decreased by 14.4 percent.

Revenues from exclusivity partners amounted to SEK 2.6 (0.0) million, an increase of SEK 2.6 million.

Revenues from application development partners amounted to SEK 0.1 (1.7) million, a decrease of SEK 1.6 million, corresponding to 92.3 percent with and without currency effects.

Revenues from Wound Management portfolio amounted to SEK 12.7 (11.2) million, an increase of SEK 1.6 million, corresponding to 14.0 percent with and without currency effects.

Revenues from the BIP portfolio amounted to SEK 6.0 (5.1) million, an increase of SEK 1.0 million, corresponding to 18.7 percent. Adjusted for currency effects of SEK 0.1 million, revenues from the BIP portfolio increased by 17.6 percent. The BIP portfolio revenue growth is mainly due to the portfolio's end-of-life sales.

Other revenues amounted to SEK 4.9 (5.5) million, a decrease of SEK 0.6 million, corresponding to 11.7 percent. Currency effects amounted to SEK 2.8 (3.6) million and the remaining revenue primarily relates to rent income.

Result

Costs for raw materials and consumables for the first quarter amounted to SEK -11.5 (-14.1) million, a decrease of SEK 2.7 million, corresponding to 18.9 percent. Other external costs amounted to SEK -18.8 (-23.1) million, a decrease of SEK 4.3 million, corresponding to 18.7 percent. Personnel costs amounted to SEK -29.4 (-26.9) million, an increase of SEK 2.5 million, corresponding to 9.4 percent. Other operating expenses are related to currency exchange losses/gains, which amounted to SEK -0.7 (-3.7) million. In total operating expenses (OPEX) amounted to SEK -48.8 (-53.6) million, a decrease of SEK 4.8 million, corresponding to SEK 4.8 million.

The operating loss amounted to SEK 12.9 (18.7) million, a decrease of SEK 5.8 million, corresponding to 31.2 percent.

EBITDA for the first quarter amounted to SEK -1.5 (-6.6) million, an increase of SEK 5.1 million. EBITDA margin was -2.6 (-10.8) percent.



Depreciation and amortisation amounted to SEK -11.4 (-12.1) million, a decrease of SEK 0.7 million, corresponding to 6.0 percent. Amortization of intangible assets amounted to SEK -6.8 (-8.3) million, attributable primarily to amortization of SEK -6.4 (-6.4) million related to Bactiguard's technology. Depreciation of fixed assets amounted to SEK -4.5 (-3.8) million, primarily attributable to depreciation on leasing of SEK -3.6 (-2.8) million.

Financial items amounted to SEK 0.7 (-3.7) million. Financial income amounted to SEK 4.5 (1.9) million which pertained mainly to exchange rate effects. Financial expenses amounted to SEK -3.9 (-5.6) million which mainly pertained to interest expenses of SEK -3.6 (-2.9) million.

Tax for the period amounted to SEK 0.0 (0.2) million. Change in deferred tax amounted to SEK 2.3 (0.1) million attributable to the intangible assets and leases, which is calculated at the Swedish tax rate of 20.6 percent. Income tax in foreign subsidiaries is calculated on the basis of a tax rate of 24.0 percent.

Net loss for the first quarter of 2024 amounted to SEK 9.9 (22.1) million.

Cash flow

Cash flow from operating activities for the quarter amounted to SEK -19.1 (-7.7) million. This is mainly attributable to change in working capital of SEK -11.3 (4.9) million, including change in accounts receivable of SEK -16.0 (7.0) million, driven by outstanding amounts, yet not overdue in the quarter, with our long-standing partners.

Cash flow from investing activities amounted to SEK -6.2 (-1.2) million. This is mainly attributable to investments in tangible assets of SEK -6.2 (-0.7) million, including investments in our new sites and digital systems.

Cash flow from financing activities for the quarter amounted to SEK -6.3 (-3.0) million. This is mainly attributable to amortization of loan of SEK -3.8 (-0.2) million.

Cash flow for the quarter amounted to SEK -31.6 (-11.8) million. Cash and cash equivalents at the end of the period of 31 March 2024 amounted to SEK 95.8 (186.6) million.

Financial position

Equity on 31 March 2024 amounted to SEK 343 (473) million and net debt to SEK 146 (55) million. The parent company has a credit facility with SEB with a term until May 2025. On 31 March 2024 that credit facility amounted to SEK 171 (171) million. As of 31 March 2024, the overdraft facility from SEB of SEK 30 million was unutilized. Foreign subsidiaries had credit facilities amounting to SEK 3.3 (9.4) million as of 31 March 2024. Total assets on 31 March 2024 amounted to SEK 669 (786) million.

Employees

Full-time equivalents in the Group during the period January to March averaged to 196 (214) of which 119 (135) are women. On 31 March 2024, the number of full-time equivalents was 191.

The share and share capital

Bactiguard's B share is listed on Nasdaq Stockholm with the short name "BACTI B". The closing price for the B share was SEK 72.4 (74.0) on 31 March 2024 and the market capitalization amounted to SEK 2,537 (2,593) million.

The share capital in Bactiguard on 31 March 2024 amounted to SEK 0.9 (0.9) million divided into 31,043,885 Class B shares with one vote each (31,043,885 votes) and 4,000,000 Class A shares with ten votes each (40,000,000 votes). The total number of shares and votes in Bactiguard on 31 March 2024 was 35,043,885 shares and 71,043,885 votes.

Ownership

Shareholders	No. of A shares	No. of B shares	Total number	% of capital	% of votes
Thomas von Koch and company*	2,000,000	4,443,787	6,443,787	18.4	34.4
Christian Kinch with family and company	2,000,000	4,179,326	6,179,326	17.6	34.0
Jan Ståhlberg		3,605,150	3,605,150	10.3	5.1
Nordea Investment Funds		3,524,877	3,524,877	10.1	5.0
The Fourth Swedish National Pension Fund		3,370,992	3,370,992	9.6	4.7
Handelsbanken Fonder		2,267,593	2,267,593	6.5	3.2
SEB Life International Assurance*		1,864,884	1,864,884	5.3	2.6
AMF - försäkring och fonder		1,706,340	1,706,340	4.9	2.4
Avanza Pension		1,144,711	1,144,711	3.3	1.6
Lancelot Avalon Master		491,042	491,042	1.4	0.7
Total, major shareholders	4,000,000	26,598,702	30,598,702	87.3	93.7
Total, others		4,445,183	4,445,183	12.7	6.3
Total number of shares	4,000,000	31,043,885	35,043,885	100.0	100.0

* Of which 1,785,384 of SEB Life International Assurance relates to capital insurance for companies controlled by Thomas von Koch. Note that these do not have voting rights.

Per 31 March 2024 Bactiguard had 3,260 (3,585) shareholders.

Key events

Key events during the quarter

Christine Lind appointed new CEO.

Agreement with Dentsply Sirona not to pursue the application development project further due to changed priorities at Dentsply Sirona.

Hydrocyn aqua received approval from the Central Drugs Standard Control Organization (CDSCO) to start commercialization in India.

Bactiguard obtained MDR approval for the coated silicone urinary catheter, which will support BD's go-to-market strategy in Europe.

Key events after the end of the quarter

Christine Lind assumed the role as CEO per 12 April 2024, just over a month earlier than previously communicated.

The Nomination Committee announced ahead of the Annual General Meeting 2024 that Christian Kinch will assume a role as Senior Advisor to Bactiguard and has declined re-election to the Board of Directors. Thomas von Koch is suggested to be re-elected as Chairman of the Board of Directors.

Financial targets

The company's financial targets relate to growth and profitability and are expected to be delivered by year-end 2028. The financial and strategic targets should not be perceived as a forecast but rather reflect what Bactiguard's Board of Directors and Executive Management consider to be reasonable mid-term expectations given the sharpened license focused strategy.

Growth

Net sales in excess of SEK 1,000 million.

Profitability EBITDA of SEK 500 million.

Application areas

10 application areas in license partnership with products in the market.



Other information

Accounting and valuation principles

The consolidated financial statements are prepared in accordance with the International Financial Reporting Standards (IFRS). The interim report has been prepared in accordance with IAS 34 Interim Reporting and the Annual Accounts Act. Disclosures in accordance with IAS 34 Interim Reporting are submitted both in notes and elsewhere in the interim report. The parent company's financial statements have been prepared in accordance with the Annual Accounts Act and the Financial Reporting Board's recommendation RFR 2 Accounting for Legal Entities.

Accounting and valuation principles are stated in the annual report 2023. The accounting principles are unchanged from previous periods, except for a new assessment model of clients' risk classification, where more clients are assessed individually as a consequence of the change.

Segment reporting

An operating segment is a component of an entity that engages in business activities from which it may derive revenues and incur expenses, whose operating results are regularly reviewed by the chief operating decision maker and for which there is separate financial information. The company's reporting of operating segments is consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker is the function that assesses the operating segment performance and decides how to allocate resources. The company has determined that the Group's executive management constitutes of the chief operating decision maker. The company is considered in its entirety to operate within one business segment.

Parent company

During the period, the parent company received interest on its receivables from group companies. No investments were made during the period.

Risk factors

Companies within the Group are exposed to various types of risk through their activities. Bactiguard continually engages in a process of identifying all risks that may arise and assessing how each of these risks shall be managed. The Group is working to create an overall risk management program that focuses on minimizing potential adverse effects on the company's financial results. The company is primarily exposed to market related risks, operational risks and financial risks. A description of these risks can be found on page 16 and 45–47 in the annual report 2023.

The geopolitical situation and macro trends

In addition to identified risks, the macro situation and its impact is continuously monitored. The global healthcare challenges have a significant impact on society. The need for more efficient and safe healthcare is driven by both economic and demographic developments, as well as increased political unrest, conflicts, wars, and natural disasters. Particularly prominent are healthcare-associated infections and antimicrobial resistance where we see an increased interest in infection prevention.

Bactiguard does not have suppliers in or sales to any of Russia, Belarus, or Ukraine. However, the global economy is affected by the situation of the war, and we follow developments closely and continuously evaluate the operational and financial effects as the global situation may change and affect the company's financial position.

Bactiguard has a subsidiary in Israel. We are closely following the developments there and our primary focus is to ensure the staff's well-being and security. We make the assessment that the conflict in Israel will have a negligible effect on the group's result and financial position.

Inflation and higher prices on electricity for instance affect the company negatively and it is not always possible to change the price to the customers, all of which can affect the financial position negatively. The high inflation has caused the interest rates to rise, which will negatively impact interest costs. Some countries are now in or close to recession, which can lead to a decreased ability for customers to pay their invoices. The company also has a large exposure to the USD and EUR, see the annual report 2023.

Group consolidated income statement

	Jan-	Mar	Full year	RTM
TSEK Note	2024	2023	2023	2023/24
Revenues 1				
Net sales	53,926	55,648	201,545	199,824
Other operating revenue	4,867	5,511	21,628	20,985
Sum	58,793	61,159	223,174	220,809
Change in inventory of finished goods and products in progress	28	-	1,000	1,028
Capitalized production	-	-	563	563
Raw materials and consumables	-11,475	-14,146	-65,572	-62,901
Other external expenses	-18,751	-23,053	-97,854	-93,552
Personnel costs	-29,375	-26,858	-123,456	-125,973
Depreciation and amortization	-11,366	-12,090	-55,865	-55,141
Other operating expenses	-721	-3,719	-13,923	-10,925
Sum	-71,660	-79,866	-355,107	-346,901
Operating profit/loss	-12,867	-18,707	-131,933	-126,093
Profit/loss from financial items				
Financial income	4,536	1,945	13,428	16,019
Financial expenses	-3,869	-5,634	-28,649	-26,884
Sum	667	-3,690	-15,221	-10,865
Profit/loss before tax	-12,200	-22,396	-147,154	-136,958
Current tax	-	169	-136	-306
Deferred tax	2,299	128	8,908	11,077
NET PROFIT/LOSS FOR THE PERIOD	-9,901	-22,099	-138,382	-126,187
Attributable to:				
The parent company's shareholders	-9,901	-22,099	-138,382	-126,187
Earnings per share, before and after dilution, SEK	-0.28	-0.63	-3.95	-3.60
Condensed statement of comprehensive income				
Net profit/loss for the period	-9,901	-22,099	-138,382	-126,187
Other comprehensive income:				
Items that will not be reclassified to profit or loss for the year	-	-	-	-
Items that will be reclassified to profit or loss for the year				
Translation differences	127	-386	-4,149	-3,636
Other comprehensive income, after tax	127	-386	-4,149	-3,636
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	-9,774	-22,485	-142,531	-129,823
Attributable to:				
The parent company's shareholders	-9,774	-22,485	-142,531	-129,823
Number of shares at the end of period ('000)	35,044	35,044	35,044	35,044
Weighted average number of shares ('000)	35,044	35,044	35,044	35,044

Group condensed statement of financial position

	te 2024-03-31	2023-03-31	2023-12-31
ASSETS			
Non-current assets			
Intangible fixed assets	240.001	050 054	040 400
Goodwill	249,091	250,254	248,103
Technology Brands	66,903	92,487	73,304
Customer relationships	25,691 4,740	25,840 6,211	25,729 5,107
Capitalized development expenditure			
Patents	2,953 1,244	12,091	2,953
Sum	350,622	1,303 388,186	1,345 356,541
Tangible assets	,-	,	,-
Right of use lease assets	62,567	58,780	50,426
Buildings	23,739	14,937	13,766
Improvements, leasehold	8,913	5,718	4,991
Machinery and other technical plant	6,886	17,749	15,583
Equipment, tools and installations	10,200	5,604	9,092
Sum	112,305	102,788	93,858
Financial accests			
Financial assets	2.052	1 200	2 005
Other non-current accounts receivable Sum	3,053	1,299 1,299	2,885
	3,053		2,885
Deferred tax assets	11,735	1,901	10,763
Total non-current assets	477,715	494,174	464,047
Current assets	00.007	10.015	00.040
Inventories	29,337	43,045	29,646
Accounts receivable	33,647	39,970	17,249
Other current receivables 2	10,382		8,118
Prepaid expenses and accrued income	22,508	13,206	19,898
Cash and cash equivalents	95,839	186,648	123,217
Total current assets	191,713	291,348	198,127
TOTAL ASSETS	669,428	785,522	662,174
EQUITY AND LIABILITIES			
Equity attributable to shareholders of the parent			
Share capital	876	876	876
Translation reserve	-728	2,908	-855
Other capital	930,680	930,680	930,680
Retained earnings including net profit for the period	-587,424	-461,240	-577,523
Total equity	343,404	473,224	353,178
Non-current liabilities			
Liabilities to credit institutions	170,940	179,220	-
Leasing liability	50,668	50,629	42,306
Provisions	5,257		5,257
Other long-term liabilities	125	-	28
Total non-current liabilities	226,990	229,849	47,590
Current liabilities			
Liabilities to credit institutions	3,870	-	178,569
Leasing liability	16,051	12,155	12,224
Accounts payable	19,757	30,491	16,695
Provisions	9,568		10,256
Other current liabilities 2	3,004	5,743	4,570
Accrued expenses and prepaid income	46,784	34,060	39,093
Total current liabilities	99,034	82,449	261,406
TOTAL LIABILITIES	326,024	312,298	308,996
TOTAL EQUITY AND LIABILITIES	669,428	785,522	662,174

Group condensed statement of changes in equity

TSEK	Share capital	Other capital	Reserves	Retained earnings including net profit for the period	Total equity
Opening balance 2023-01-01	876	930,680	3,294	-439,141	495,709
Adjustment of equity for previous year					
Net profit/loss for the period				-22,099	-22,099
Other comprehensive income:					
Translation differences			-386		-386
Total comprehensive income after tax			-386	-22,099	-22,485
Closing balance 2023-03-31	876	930,680	2,908	-461,240	473,224
Opening balance 2024-01-01	876	930,680	-855	-577,523	353,178
Net profit/loss for the period				-9,901	-9,901
Other comprehensive income:					
Translation differences			127		127
Total comprehensive income after tax			127	-9,901	-9,774
Closing balance 2024-03-31	876	930,680	-728	-587,424	343,404

Group condensed statement of cash flows

		Jan-Mar		Full year	RTM
TSEK N	ote	2024	2023	2023	2023/24
Net profit/loss for the period		-9,901	-22,099	-138,382	-126,184
Adjustments for depreciation and amortization and other non-cash items		2,101	9,469	72,288	64,920
Increase/decrease inventory		1,178	456	8,252	8,974
Increase/decrease accounts receivable		-15,987	7,020	28,455	5,448
Increase/decrease other current receivables		-5,044	-1,355	-10,450	-14,139
Increase/decrease accounts payable		3,063	-3,245	-17,127	-10,819
Increase/decrease other current liabilities		5,535	2,067	4,632	8,100
Cash flow from changes in working capital		-11,256	4,943	13,762	-2,437
Cash flow from operating activities		-19,056	-7,687	-52,331	-63,701
Investments in intangible assets		-	-424	-1,420	-996
Investments in tangible assets		-6,225	-735	-7,189	-12,679
Cash flow from investing activities		-6,225	-1,159	-8,609	-13,674
Amortization of financial leasing liability		-2,575	-3,839	-11,139	-9,875
Amortization of loan		-3,759	-159	-696	-4,296
Change in bank overdraft		-	922	-	-922
Other financing activities		-	74	-	-74
Cash flow from financing activities		-6,334	-3,002	-11,835	-15,167
Cash flow for the period		-31,615	-11,848	-72,775	-92,542
Cash and cash equivalents at the beginning of the period		123,217	197,727	197,727	186,648
Exchange difference in cash and cash equivalents		4,237	770	-1,735	1,731
Cash and cash equivalents at end of period		95,839	186,648	123,217	95,839

Condensed parent company income statement

	Jan	-Mar	2023	2023/24
TSEK Note	2024	2023	Full year	RTM
Net sales	-	846	3,062	2,216
Sum	-	846	3,062	2,216
Other external expenses	-1,841	-733	-3,176	-4,284
Personnel costs	-783	-886	-3,295	-3,192
Sum	-2,624	-1,620	-6,471	-7,476
Operating profit/loss	-2,624	-774	-3,409	-5,260
Interest income and similar profit/loss items	5,461	4,067	19,625	21,019
Interest expenses and similar profit/loss items	-3,175	-2,524	-12,016	-12,667
Sum	2,286	1,544	7,609	8,352
Income after financial items	-338	770	4,200	3,092
Deferred tax	-	-	10	10
Net profit/loss for the period	-338	770	4,210	3,102

The parent company presents no separate statement of comprehensive income since the company has no items in 2024 or 2023 recognized in other comprehensive income. Net profit/loss for the period for the parent company thereby also constitutes of the comprehensive income for the period.



Condensed parent company balance sheet

TSEK Note	2024-03-31	2023-03-31	2023-12-31
ASSETS			
Non-current assets			
Financial assets			
Shares in subsidiaries	575,191	481,191	575,191
Receivables from group companies	363,791	381,838	368,803
Deferred tax assets	15,255	15,255	15,255
Total non-current assets	954,237	878,283	959,249
Current assets			
Current receivables			
Other current receivables	180	31	1,639
Prepaid expenses and accrued income	37,963	17,914	32,806
Sum	38,143	17,945	34,445
Cash and bank balances		1,512	1,811
Total current assets	41,531	19,457	36,256
TOTAL ASSETS	995,768	897,740	995,506
EQUITY & LIABILITIES			
Equity			
Restricted equtiy			
Share capital	876	876	876
Total restricted equity	876	876	876
Non-restricted equity			
Retained earnings	-29,347	694,413	694,413
Non-restricted share premium	727,969	0	0
Net profit/loss for the period	-338	770	4,210
Total non-restricted equity	698,284	695,183	698,623
Total equity	699,160	696,059	699,499
Non-current liabilities			
Liabilities to credit institutions	170,941	170,941	-
Total non-current liabilities	170,941	170,941	-
Current liabilities			
Liabilities to credit institutions	-	-	170,941
Liabilities to group companies	124,000	30,000	124,000
Accounts payable	320	40	86
Other current liabilities	107	369	407
Accrued expenses and prepaid income	1,240	331	572
Total current liabilities	125,667	30,740	296,007
Total liabilities	296,608	201,681	296,007
Total equity and liabilities	995,768	897,740	995,506

Definitions of alternative key performance indicators

Bactiguard presents certain financial measures in its annual report that have not been defined in line with IFRS (referred to as alternative key performance indicators as set forth in the ESMA guidelines). It is the opinion of the company that these measures provide useful supplementary information to investors and the company's management as they allow for the evaluation of the company's performance. Since not all companies calculate the measures in the same way, these are not always comparable to measures used by other companies. These performance measures should therefore not be considered a substitute for measures as defined under IFRS.

The definitions and tables below describe how the performance measures are calculated. The measures are alternative in accordance with ESMA's guidelines unless otherwise stated.

EBITDA

EBITDA presents the company's earning capacity from ongoing operations irrespective of capital structure and tax situation. The key figure is used to facilitate comparisons with other companies in the same industry. The company considers this performance measure to be the most relevant, since the company's technology is depreciated by large amounts, which does not impact cash flow negatively. Bactiguard's patented, unique technology can be applied to a broad range of products in the licensing business.

The company defines EBITDA as operating profit/loss excluding depreciation and amortization of tangible and intangible assets.

	Jan-Mar		Full year	RTM	
TSEK	2024	2023	2023	2023/24	
Operating profit/loss	-12,867	-18,707	-131,933	-126,094	
Depreciation	11,366	12,090	55,865	55,141	
EBITDA	-1,501	-6,617	-76,068	-70,953	

EBITDA margin

Presents the company's earning capacity from ongoing operations, irrespective of capital structure and tax situation, in relation to revenues. The key figure is used to facilitate analysis of the company's result in comparison with comparable companies.

	Jan-Mar		Full year	RTM
TSEK	2024	2023	2023	2023/24
EBITDA	-1,501	-6,617	-76,068	-70,953
Revenues	58,793	61,159	223,174	220,809
EBITDA margin %	-2.6	-10.8	-34.1	-32.1

Net debt

Net debt is a measure used to describe the Group's indebtedness and its ability to repay its debt with cash generated from the Group's operating activities if the debts matured today. The company considers this key figure interesting for creditors who want to understand the Group's debt situation.

The company defines net debt as interest-bearing liabilities minus cash and cash equivalents at the end of the period.

		Jan-Mar	
TSEK	2024	2023	2023
Non-current liabilities to credit institutions	170,940	179,220	-
Current liabilities to credit institutions	3,870	-	178,569
Short-term lease debt	50,668	50,629	42,306
Long-term lease debt	16,051	12,155	12,224
Interest-bearing debt	241,529	242,004	233,099
Cash and cash equivalents	-95,839	-186,648	-123,217
Net debt	145,690	55,356	109,882

Equity ratio

Equity ratio is a measure the company considers important for creditors who want to understand the company's long-term ability to pay. The company defines equity ratio as equity and untaxed reserves (less deferred tax), in relation to the balance sheet total.

	Jan-Mar		Full year	
TSEK	2024	2023	2023	
Equity	343,404	473,224	353,178	
Balance sheet total	669,428	785,522	662,174	
Equity ratio, %	51.3	60.2	53.3	

Cash flow from operating activities per share

Cash flow per share calculated as the cash flow from operating activities divided by the average number of shares outstanding during the period. The key figure is presented because it is used by analysts and other stakeholders to evaluate the company – it shows operating cash flow per share.

Profit/loss from financial items

Financial income minus financial expenses. Direct reconciliation against financial report is possible.

RTM/Rolling 12 months

This performance measure implies the twelve months before and including a certain date.

Note 1 Revenue distribution

	Jan-N	Jan-Mar		RTM
TSEK	2024	2023	2023	2023/24
License partners	32,424	37,678	104,322	99,070
Exclusivity partners	2,591	-	9,710	12,302
Application development partners	131	1,706	3,163	1,588
Wound Management portfolio	12,733	11,170	53,817	55,380
BIP portfolio	6,046	5,094	30,533	31,485
Sum	53,926	55,648	201,545	199,824
Time for revenue recognition				
Performance commitment is met at a certain time	51,203	53,942	188,672	185,935
Performace commitment is met during a period of time	2,722	1,706	12,873	13,890
Sum	53,926	55,648	201,545	199,824

Note 2 Financial assets and liabilities at fair value

The table below shows the breakdown of financial assets and financial liabilities recognized at fair value in the consolidated balance sheet. Distribution of how fair value is determined is based on three levels.

Level 1: according to prices quoted on an active market for the same instrument.

Level 2: based on directly or indirectly observable market data not included in level 1.

Level 3: based on input data that is not observable on the market.

For description of how real values have been calculated, see annual report 2023, note 4. Fair value of financial assets and liabilities is estimated to be substantially consistent with posted values. The group holds derivative instruments for foreign exchange contracts which are recognized at fair value through profit or loss, considering the current exchange rate on the foreign exchange market and the remaining maturity of respective instruments.

	2024	2023	2023	
TSEK	2024-03-31	2023-03-31	2023-12-31	
	Derivatives (Level 2)	Derivatives (Level 2)	Derivatives (Level 2)	
Assets				
Other current receivables	-	-	-	
Liabilities				
Other current liabilities	-	142	-	

Quarterly information

TSEK	Q1 2024	Q4 2023	Q3 2023	Q2 2023	Q1 2023	Q4 2022	RTM 23/24
License partners	32,424	29,544	17,960	19,140	37,678	39,856	99,070
Exclusivity partners	2,591	2,639	2,696	4,376	-	787	12,302
Application development partners	131	-	153	1,304	1,706	5,703	1,588
Wound Management portfolio BIP portfolio	12,733 6,046	13,917 10,152	17,501 7,148	11,229 8,139	11,170 5,094	9,823 5,106	55,380 31,485
Other operating revenues	4,867	5,083	4,029	7,006	5,511	10,901	20,985
Total revenue	58,793	61,334	49,486	51,194	61,159	72,175	220,809
EBITDA	-1,501	-4,242	-9,529	-55,681	-6,617	-1,118	-70,953
EBITDA margin (%)	-2.6	-6.9	-19.3	-108.8	-10.8	-1.5	-32.1
EBIT	-12,867	-23,791	-21,592	-67,844	-18,707	-13,300	-126,094
Net profit/loss for the period	-9,901	-27,218	-24,602	-64,464	-22,099	-14,178	-126,185
Earnings per share, before and							
after dilution, SEK	-0.28	-0.78	-0.70	-1.84	-0.63	-0.40	-3.60
Operating cash flow	-19,056	10,110	-35,008	-19,746	-7,687	6,963	-63,701
Operating cash flow per share, SEK	-0.54	0.29	-1.00	-0.56	-0.22	0.20	-1.82
Net debt	145,690	109,882	111,533	75,794	55,356	40,972	145,690
Total shares (pcs)	35,043,885	35,043,885	35,043,885	35,043,885	35,043,885	35,043,885	35,043,885

Signatories of the report

The Board of Directors and the CEO certify that the interim report, to the best of their knowledge, provides a fair overview of the parent company's and the Group's operations, financial position and results and describes the material risks and uncertainties faced by the parent company and the companies included in the Group.

Stockholm 25 April 2024

Christian Kinch Chairman of the Board Thomas von Koch Board Member

Richard Kuntz Board Member Anna Martling Board Member

Magdalena Persson Board Member Jan Ståhlberg Board Member

Christine Lind CEO

The interim report is not reviewed by the company auditors.

This information is information that Bactiguard Holding AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact persons set out above on 25 April 2024, at 08.00 a.m. CET.

This is a translation of the Swedish Interim report. In the event of any discrepancy, the Swedish version applies.

About Bactiguard

Bactiguard is a global MedTech company developing safe and biocompatible technology to prevent medical device related infections. The company's unique technology is based on an ultra-thin noble metal coating that prevents bacterial adhesion and biofilm formation on medical devices.

Bactiguard's infection prevention solutions decrease patient suffering, save lives, and unburden healthcare resources while also fighting against antimicrobial resistance, one of the most serious threats to global health and modern medicine.

Bactiguard operates through license partnerships with leading global MedTech companies that apply the technology to their medical devices and sell them under their own brand or cobranded with Bactiguard. The company also has a portfolio of wound management products.

Bactiguard is headquartered in Stockholm and listed on Nasdaq Stockholm.

Read more about Bactiguard bactiguard.com

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Forthcomming disclosures of information

16 July 2024Half-year report 1 April – 30 June 202424 October 2024Interim report 1 July – 30 September 2024

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